THE STRATFORD AT PELICAN BAY CONDOMINIUM ASSOCIATION, INC.

FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2010 AND 2009

Scullin & Sobelman, P.A.

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THE STRATFORD AT PELICAN BAY CONDOMINIUM ASSOCIATION, INC.

DECEMBER 31, 2010

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Board of Directors
The Stratford at Pelican Bay Condominium Association, Inc.
Naples, Florida

INDEPENDENT AUDITOR'S REPORT

We have audited the accompanying balance sheets of The Stratford at Pelican Bay Condominium Association, Inc. as of December 31, 2010 and 2009, and the related statements of revenues, expenses, and changes in fund balances and cash flows for the years then ended. These financial statements are the responsibility of the Association's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Stratford at Pelican Bay Condominium Association, Inc. as of December 31, 2010 and 2009, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Scullin & Sobelman, P.A.

Lullen + Sobelman PA

February 21, 2011

The Stratford at Pelican Bay Condominium Association, Inc. Balance Sheets December 31, 2010 With Comparative Totals for 2009

ASSETS

	Operating Fund		Replacement Fund		Totals		2009 Totals
Assets							
Cash	\$	325,774.99	\$	319,676.26	\$	645,451.25	\$1,622,665.13
Investments		-		300,000.00		300,000.00	800,000.00
Accrued Interest		-		2,499.73		2,499.73	4,307.13
Assessments Receivable		3,288.29		-		3,288.29	
Other Receivables		-		9,741.97		9,741.97	7,165.00
Due from Operating Fund		-		-		-	47,161.09
Prepaid Insurance		112,108.17		-		112,108.17	98,573.29
Prepaid Expenses		-		_		-	2,154.70
Prepaid Income Tax		3,916.00		-		3,916.00	1,800.00
Utility Deposits		-		~		_	450.00
Property & Equipment (Net)		20,215.51		~		20,215.51	22,125.51
Total Assets	\$	465,302.96	\$	631,917.96	.\$1	,097,220.92	\$2,606,401.85

LIABILITIES AND FUND BALANCES

<u>Liabilities</u>				
Accounts Payable	\$ 38,489.13	\$ 266,705.00	\$ 305,194.13	\$ 452,783.64
Prepaid Assessments	153,394.00	-	153,394.00	227,274.00
Due to Replacement Fund	•	-	-	47,161.09
Accrued Income Tax			<u> </u>	1,131.00
Total Liabilities	191,883.13	266,705.00	458,588.13	728,349.73
Fund Balance	273,419.83	365,212.96	638,632.79	1,878,052.12
Total Liabilities and Fund Balance	\$ 465,302.96	\$ 631,917.96	\$1,097,220.92	\$2,606,401.85

The Stratford at Pelican Bay Condominium Association, Inc. Statements of Revenue and Expenses Year Ended December 31, 2010 With Comparative Totals for 2009

	Operating Fund	Replacement Fund	Totals	2009 Totals
Revenues		.		** ***
Assessments	\$ 854,550.00	\$ 195,696.00	\$ 1,050,246.00	\$1,006,101.00
PelicanBay Foundation	154,238.00	-	154,238.00	153,738.00
Special Assessment-Concrete Repairs	•	34,689.22	34,689.22	275,400.00
Special Assessment-Debt Service	-		-	12,555.00
Late Fees	621.92	-	621.92	15,150.95
Application Fees	552.00	-	552.00	500,00
Rental Income	6,275.94	-	6,275.94	21,196.99
QBE Insurance Settlement	_	-	-	4,150,000.00
Special Assessment-QBE Legal	••	=	<u>-</u>	152,118.00
Miscellaneous Income	15,517.26	₩	15,517.26	9,113.74
Interest Income	734.05	15,745.46	16,479.51	22,774.89
Total Revenues	1,032,489.17	246,130.68	1,278,619.85	5,818,648.57
Expenses				·
Inside Maintenance	79,162.82	-	79,162.82	69,108.50
Outside Maintenance	63,083.02	-	63,083.02	74,290.05
Payroll Expenses	250,386.63	-	250,386.63	221,125.98
Utilities	102,180.82	-	102,180.82	90,395.98
Other Expenses	3,678.72	-	3,678.72	60,438.26
Insurance	260,227.59	-	260,227.59	273,751.32
Professional Services	95,942.92	-	95,942.92	149,342.21
Office Expenses	17,720.09	_	17,720.09	15,893.42
Pelican Bay Foundation	154,177.22	-	154,177.22	150,000.00
Insurance Refund to Owners	· •	_	•	1,461,030.00
Replacement Expenses	:	1,491,479.35	1,491,479.35	700,796.03
Total Expenses	1,026,559.83	1,491,479.35	2,518,039.18	3,266,171.75
Excess Revenues (Expenses)	\$ 5,929.34	\$(1,245,348.67)	\$(1,239,419.33)	\$2,552,476.82

The Stratford at Pelican Bay Condominium Association, Inc. Statements of Changes in Fund Balance Year Ended December 31, 2010 With Comparative Totals for 2009

	Operating Fund	Replacement Fund	Totals	2009 Totals
Fund Balances-Beginning of Year Excess Revenue (Expenses) Permanent Transfers	\$ 220,630.40 5,929.34 46,860.09	\$1,657,421.72 (1,245,348.67) (46,860.09)	\$1,878,052.12 (1,239,419.33)	\$ (674,424.70) 2,552,476.82
Fund Balances-End of Year	\$ 273,419.83	\$ 365,212.96	\$ 638,632.79	\$1,878,052.12

The Stratford at Pelican Bay Condominium Association, Inc. Statements of Cash Flows Year Ended December 31, 2010 With Comparative Totals for 2009

	Operating Fund	Replacement Fund	Totals	2009 Totals
Cash Flows from Operating Activities: Member Assessments Collected Interest Received Other Cash Received Cash Paid for Operating Expenses Cash Paid-Refund to Owners for Insurance Proceeds Cash Paid for Replacement Expenses Net Cash Provided by (Used in) Operating Activities:	\$ 931,619.71 734.05 22,967.12 (1,028,685.53) (73,364.65)	17,552.86 -) - (1,649,660.34)		18,467.76 4,340,914.68 (1,201,256.90) (1,461,030.00) (284,043.76)
Cash Flows from Investing Activities: Purchase of Fixed Assets Purchase of Certificates of Deposit Redemption of Certificates of Deposit Net Cash Provided by (Used in) Investing Activities		(300,000.00) 800,000.00 500,000.00	-	(2,107.51)
Cash Flows from Financing Activities Interfund Transfers Principal Payments on SBA Loan Change in Utility Deposits Net Cash Provided by (Used in) Financing Activities	(301,00) - 450,00 149,00	301.00	450.00 450.00	(1,407,753.00) (450.00) (1,408,203.00)
Net Change in Cash & Cash Equivalents	(73,215.65)	, , ,	(977,213.88)	1,194,256.27
Cash and Cash Equivalents at Beginning of Year Cash and Cash Equivalents at End of Year	398,990.64 \$ 325,774.99	1,223,674,49	1,622,665.13	428,408.86
•		\$ 319,676.26	\$ 645,451.25	\$1,622,665.13
Reconciliation of Net Income to Ne		by (Used in) Ope	rating Activities	
Excess Revenues (Expenses)	\$ 5,929.34	\$(1,245,348.67)	\$(1,239,419.33)	\$2,552,476.82
Adjustments to Reconcile Excess Revenues (Expenses) to Cash Provided by (Used in) Operating Activities: Depreciation (Increase) Decrease in Assets:	1,910.00	-	1,910.00	1,759.00
Assessments Receivable Other Receivables Prepaid Expenses Interest Receivable	(3,288.29) (13,496.18)	(2,576.97) - 1,807.40	(3,288.29) (2,576.97) (13,496.18) 1,807.40	31,498.00 (7,165.00) 3,336.01 (4,307.13)
Increase (Decrease) in Liabilities: Accounts Payable Accrued Taxes Payable Prepaid Assessments	10,591.48 (1,131.00) (73,880.00)	(158,180.99)	(147,589.51) (1,131.00) (73,880.00)	313,615.08 1,131.00 6,324.00
Net Cash Provided by (Used in) Operating Activities	\$ (73,364.65)	\$(1,404,299.23)	\$(1,477,663.88)	\$2,898,667.78
SUPPLEMENTAL DISCLOSUES OF CASH FLOW II	VFORMATION:			
Net cash paid (received) during the year for: Income taxes: Federal State Interest			\$ -	\$ - \$ - \$ 16,554.47

Note 1- Organization

The Stratford at Pelican Bay Condominium Association, Inc., a not for profit Florida Corporation, is a statutory condominium association which filed its articles of incorporation on May 8, 1981. The Association was formed to provide an entity pursuant to the Florida Homeowners Act for the operation of The Stratford at Pelican Bay, a condominium, consisting of eighty-one (81) residential units located in Naples, Collier County, Florida.

Note 2 - Summary of Significant Accounting Policies

Accrual Basis - The financial statements have been prepared using the accrual method of accounting and pursuant to the requirements of Rule 61B-22.006 of the Florida Administrative Code and as required by generally accepted accounting principles. The accrual method of accounting recognizes revenues when earned and expenses as incurred.

<u>Fund Accounting</u> - The Association's governing documents provide certain guidelines for governing its financial activities. To ensure observance of limitations and restrictions on the use of financial resources, this Association maintains its accounts using fund accounting. Financial resources are classified for accounting and reporting purposes in the following funds established according to their nature and purpose:

Operating Fund - This fund is used to account for financial resources available for the general operations of the Association.

Replacement Fund - This fund is used to accumulate financial resources designated for future major repairs and replacements.

<u>Estimates</u> - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

<u>Cash and Cash Equivalents</u> - For the purpose of the statement of cash flows, the Association considers all bank and similar deposits, demand accounts, money market funds and short term investments with an original maturity of three months or less to be cash,

Assessments Receivable – The Association carries its assessments receivable at cost less an allowance for doubtful accounts. On a periodic basis, the Association evaluates its receivables and establishes an allowance for doubtful accounts, based on a history of past write-offs, collections, and current credit conditions. At that time, the Association determines if an assessment receivable should be written-off. As of December 31, 2010, no allowance for uncollectible accounts was established.

Note 2 - Summary of Significant Accounting Policies - continued

<u>Prepaid Insurance</u> - As of December 31, 2010, the amount of \$112,108.17 was paid in advance. This amount will be considered an expense in the next year.

<u>Property and Equipment</u> - Real property and common areas acquired from the Developer and related improvements to such property, and personal property, are not recorded in the Association's financial statements because those properties are owned by the individual unit owners in common and not by the Association.

Accounts Payable - As of December 31, 2010, \$38,489.13 of current operating fund expenses generated by the Association were payable. These amounts were included in expenses as of December 31, 2010.

<u>Prepaid Assessments</u> - Member fees for next year of \$153,394.00 were received in advance as of December 31, 2010. These funds will not be included into income until next year.

<u>Taxes</u> - Condominium Associations may be taxed either as homeowners associations or as regular corporations. For the year ended December 31, 2010, the Association elected to be taxed as a homeowners association. As a Condominium Association, membership income is exempt from taxation if certain elections are made, and the Association is taxed only on its non-membership income, such as interest earnings, at current federal and state corporate rates.

<u>Subsequent Events</u> – Subsequent events have been evaluated through the date of the auditor's report.

Note 3 - Member Assessments

The annual budget and owners' quarterly assessments are determined and approved by the Board of Directors for operating expenses and major repairs and replacements. The December 31, 2010 assessments were as follows:

	2	2010 Total		Qtr 1		Qtr 2		Qtr 3		Qtr 4
# Units		81		81		81		81		81
Operating Assessments	\$	854,550.00	\$2	83,500.00	\$2	83,500.00	\$1	43,775.00	\$1	43,775.00
Replacement Assessments		195,696.00		-		-		97,848.00		97,848.00
	\$1	,050,246.00	\$2	83,500.00	\$2	83,500.00	\$2	41,623.00	\$2	41,623.00
Quarterly Per Unit: Operating Assessments Replacement Assessments	\$	10,550.00 2,416.00 12,966.00	\$	3,500.00	\$	3,500.00	\$	1,775.00 1,208.00 2,983.00	\$	1,775.00 1,208.00 2,983.00

Note 4 - Future Major Repairs and Replacements

The Association's governing documents require that funds be accumulated for future major repairs and replacements. Accumulated funds are held in a money market account, checking accounts and certificates of deposits and are normally unavailable for general operating expenses. The property manager and Board of Directors obtained estimates of remaining useful lives and the replacement costs of the components of common property during 2010. The table included in the supplementary information on future major repairs and replacements is based on these estimates. All interest earned in this fund is kept in this fund.

The Board is funding for major repairs and replacements over the remaining useful lives of the components based on the estimates of future replacement costs and considering amounts accumulated in the replacement fund. Accordingly, the funding requirement of \$226,800.00 has been included in the 2011 budget.

Funds are being accumulated in the replacement fund based on the percentage of estimates of current costs for repairs and replacements of common property components. An independent study has not been made by us to determine the adequacy of the funding program. Actual expenditures and investment income may vary from the estimated amounts, and the variations may be material. Therefore, amounts accumulated in the replacement fund may not be adequate to meet all future major repairs and replacements. If additional funds are needed, the Association has the right, subject to certain membership approval, to increase regular assessments, pass special assessments, or delay major repairs and replacements until funds are available.

Note 5 - Uninsured Cash Balances

The Association maintains its cash balances at various federally insured banks located in Naples, Florida. Accounts at an institution are insured by the Federal Deposit Insurance Corporation up to \$250,000.00. There were no uninsured balances at December 31, 2010.

Note 6 - Investments

The Association invests excess replacement funds in certificates of deposit. It is the intent of the Association to hold these certificates of deposit to maturity. Investments at December 31, 2010 consisted of the following certificates of deposit:

			Original	Accrued
Bank	Rate	Due Date	Face Value	Interest
Discover bank	1.75%	07/15/11	\$ 100,000.00	\$ 810.27
Midfirst Bank	1.85%	07/15/11	100,000.00	856.58
Columbus Bank & Trust	1.90%	07/25/11	100,000.00	832.88
			\$ 300,000.00	\$ 2,499.73

Note 7 - Income Taxes

Federal and state income taxes consist of the following:

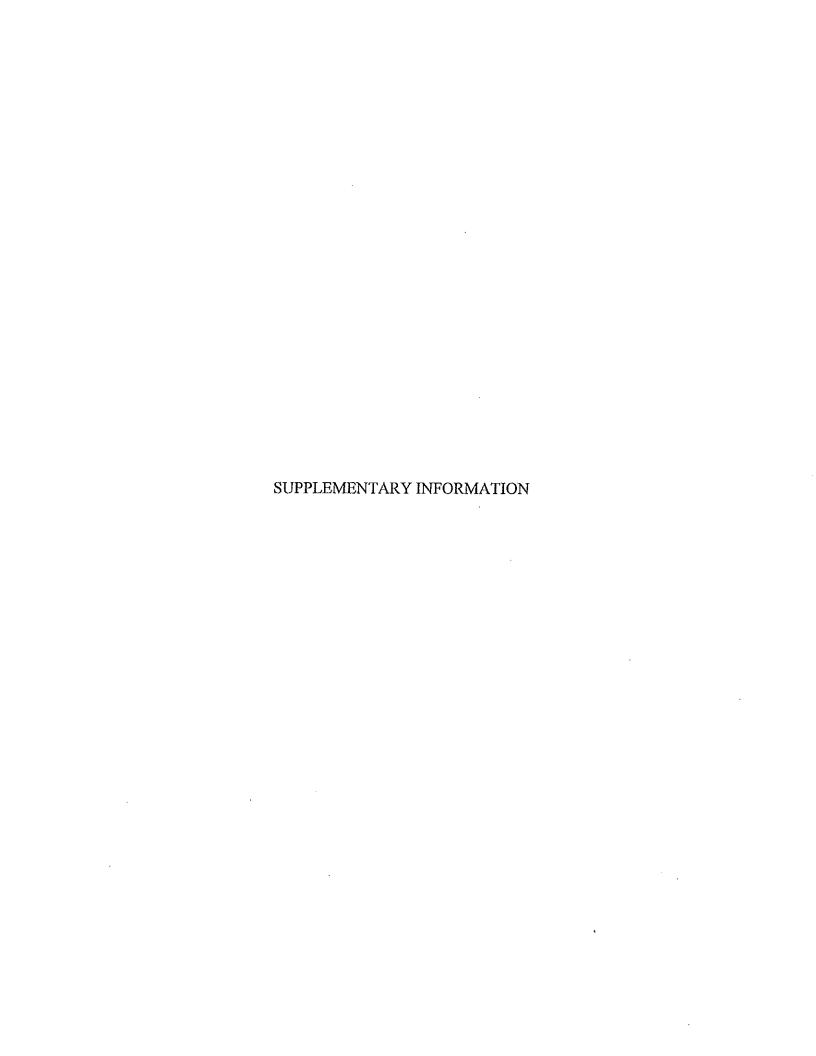
	20	10	
	Federal		State
	Taxes		Taxes
Provision	\$ 	\$	_
Overpayments from prior year	2,116.00		1,800.00
Cash payments for this year			-
Cash refunds during year			-
Balance - Prepaid (Liability)	\$ 2,116.00	\$	1,800.00
		•	
	20	09	
	Federal		State
	 Taxes		Taxes
Provision	\$ (3,427.00)	\$	-
Overpayments from prior year	2,293.00		450.00
Cash payments for this year	3,250.00		1,350.00
Cash refunds during year	-		-
Balance - Prepaid (Liability)	\$ 2,116.00	\$	1,800.00

Note 8 – Property & Equipment

Property and equipment consist of the following:

	2010	 2009
Exercise Equipment	\$ 15,045.10	\$ 15,045.10
Manager's Apartment	38,013.00	38,013.00
Office Equipment	7,737.46	7,737.46
Office Furniture	 573.00	573.00
	 61,368.56	61,368.56
Less Accumulated depreciation	(41,153.05)	(39,243.05)
	\$ 20,215.51	\$ 22,125.51

Depreciation expense charged to operations was \$1,910.00 and \$1,759.00 for December 31, 2010 and 2009, respectively.



SCULLIN & SOBELMAN, P.A.

Certified Public Accountants 1250 TAMIAMI TRAIL NORTH, SUITE 302 NAPLES, FLORIDA 34102

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Independent Accountant's Report on Supplementary Information

To the Board of Directors The Stratford at Pelican Bay Condominium Association, Inc. Naples, Florida

The supplementary information on future major repairs and replacements on Schedule I and supplementary information of changes in replacement fund balances on Schedule II are not required parts of the basic financial statements of The Stratford at Pelican Bay Condominium Association, Inc., but are supplementary information required by the American Institute of Certified Public Accountants and Florida Administrative Code Rule 61B-22,006(3). We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the supplementary information. We have not audited or reviewed the supplementary information and we do not express an opinion it.

The Schedule of Operating Fund Expenses is presented for the purpose of additional analysis and is not a required part of the financial statements. Such information has been subjected to the auditing procedures applied during the audit of the basic financial statements and, in our opinion, the information is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Scullin & Sobelman, P.A.

Lullen + Lobelman PA

February 21, 2011

The Stratford at Pelican Bay Condominium Association, Inc. Schedule I – Supplementary Information on Future Major Repairs & Replacements December 31, 2010

The restricted assessments are based on an estimate of expected future replacement or repair costs. We did not analyze or attempt to determine the adequacy of the estimated remaining useful lives and the replacements costs of the components of common property.

A schedule of the fund for major repairs and replacements is as follows:

Common	Estimated	Estimated	Estimated	2011	Ending
Area	Future	Useful	Remaining	Funding	Fund
Component	Replacement	Life	Life	Requirement	Balance
Fire Sprinkler System	\$ 388,696.00	20-40	1-25		
Interior Common Areas	442,448.00	10-25	1-18		
Mechanical Equipment	653,169.00	10-40	1-26		•
Painting & Waterproofing	528,120.00	10-25	3.9		
Pavement	54,596.00	5-30	1-3		
Plumbing	162,000.00	20	12		
Pool & Spa	132,900.00	10-25	1-20		•
Roof	283,800.00	30	25		
Shutters	37,750.00	25	19		
Site Improvements	174,174.00	5-25	1-22		
Structural & Concrete	420,000.00	20	14		
	\$ 3,277,653.00		'	\$ 226,800.00	\$ 365,212.96

The Stratford at Pelican Bay Condominium Association, Inc. Schedule II – Supplementary Information of Changes in Replacement Fund Balances December 31, 2010

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Common	Beginning					Ending
Area	Fund	Allocations			Transfers /	Fund
Component	Balance	to Fund	Interest	Expenses	Adjustments	Balance
Fire Sprinkler System						\$ -
Building Exterior						•
Mechanical Equipment						-
Site Improvements						-
Concrete						
	1,388,718.25	230,385.22	9,959.66	(1,491,479.35)	(46,860.09)	90,723.69
Acc'd Exp-Hurr, Wilma	268,703.47		5,785.80			274,489.27
	\$ 1,657,421.72	\$ 230,385.22	\$ 15,745.46	\$ (1,491,479.35)	\$ (46,860.09)	\$ 365,212.96

	2	2009					
ming							Ending
nd Allo	cations				Tra	msfers /	Fund
ince to	Fund	Interest		Expenses	Adj	ustments	Balance
			\$	(17,600.00)			
				(5,325.00)			
				(2,376.00)			•
				(12,840.00)			
				(374,480.07)	\$:	30,000.00	
,655.19 47	1,619.00	17,065.13		(412,621.07)		30,000.00	1,388,718.25
						-	-
-	-			-	26	58,703.47	268,703.47
360.76) 1	2,555.00			(288,040.47)	2,30	3,846.23	
705.57) \$ 48	4,174.00 \$	17,065.13	\$	(700,661.54)	\$ 2,60	02,549.70	\$ 1,657,421.72
	Allo nd to to 655,19 47	Allocations to Fund 655.19 471,619.00	Allocations to Fund Interest 655.19 471,619.00 17,065.13 360.76) 12,555.00	Allocations to Fund Interest \$ 655.19 471,619.00 17,065.13	Allocations to Fund Interest Expenses (17,600.00) (5,325.00) (2,376.00) (12,840.00) (374,480.07) (655.19 471,619.00 17,065.13 (412,621.07)	Allocations to Fund Interest Expenses Adj (17,600.00) (5,325.00) (2,376.00) (12,840.00) (374,480.07) \$ 655.19 471,619.00 17,065.13 (412,621.07) 20 360.76) 12,555.00 (288,040.47) 2,36	Allocations to Fund Interest Expenses Adjustments (17,600.00) (5,325.00) (2,376.00) (12,840.00) (374,480.07) \$ 30,000.00 268,703.47 360.76) 12,555.00 (288,040.47) 2,303,846.23

The Stratford at Pelican Bay Condominium Association, Inc. Schedules of Operating Fund Expenses December 31, 2010

		2010
INSIDE MAINTENANCE	ተ	2 050 00
Pest Control	\$	2,050.00 975.37
Painting (Touch-up) A/C Service Contarct		12,028.00
Cleaning Supplies		2,973.85
Lighting Supplies		3.57
Inside Repairs & Supplies		7,764.00
Elevator		18,556.38
Fire Alarm System		5,129.60
Mechanicals		20,817.29
Association Unit		3,907.98
Security System		2,533.78
Carpet & Floor Cleaning		513.00
Depreciation		1,910.00
	\$	79,162.82
		2010
OUTSIDE MAINTENANCE		
Lights	\$	5,613.97
Landscaping Contract		17,400.00
Pool & Spa Repairs		8,802.34
Roof Fans		1,125.00
Window Washing		7,715.00 1,483.77
Tools & Small Equipment		15,215.08
Landscaping & Irrigation		4,680.21
Pool & Spa Supplies Outside Repairs		946.75
Painting (Touch-up)		100.90
1 among (10001-up)	\$	63,083.02
		2010
PAYROLL EXPENSES		· · · · · · · · · · · · · · · · · · ·
FUTA	\$	300.30
SS & Medicare		13,617.40
SUTA		1,378.60
Managers		89,712.58
Maintenance		62,137.63
Medical Insurance		15,839.79
Hourly Administrative		35,348.27
Housekeeping Contract		31,863.42 188.64
Payroll Accrual	\$ 1	250,386.63
	Ψ 4	20,0,00.00

The Stratford at Pelican Bay Condominium Association, Inc. Schedules of Operating Fund Expenses December 31, 2010

		2010
<u>UTILITIES</u>		
Electric	\$	47,393.30
Trash & Recycling		9,716.54
Water & Sewer		44,564.82
Cable-Exercise Room	<u></u>	506.16 102,180.82
	<u>Ψ</u>	102,100.02
		2010
OTHER EXPENSES	•	
Socials	\$	3,175.72
Contingency		503.00
	\$	3,678.72
INCLID ANCE		2010
INSURANCE Directors & Officers	\$	1,232.00
Umbrella	Φ	1,565.76
Property		60,508.63
Windstorm	1	58,031.78
Workers Compensation	1	541.00
Workers Compensation (GSI)		2,653.86
Fidelity Bond		68.70
Boiler & Machinery		1,601.40
Liability		2,683.03
Excess Flood		31,341.43
		60,227.59
		2010
PROFESSIONAL SERVICES	-	
Professional Service	\$	13,660.00
Audit		6,500.00
Legal		3,137.38
Legal Fees-Collections		8,757.53
License/Fees/Meetings		823.76
Division Fee Stratford Unit #1104		717.25
Stratford Unit #1104 Stratford Unit #2104		11,899.00
Management Fee		7,958.00
istanakonient 1.ee		42,490.00 95,942.92
	Ψ	73,774.74

The Stratford at Pelican Bay Condominium Association, Inc. Schedules of Operating Fund Expenses December 31, 2010

	2010
OFFICE EXPENSES	-
Postage & Delivery	\$ 2,164.00
Office Supplies & Expense	10,226.96
Telephone	4,554.97
Comcast Internet	774.16
	\$ 17,720.09